



## Farm Service Agency Electronic News Service

# **NEWSLETTER**

## GovDelivery

- Message from Craig A. McCain, FSA State Executive Director
- Upcoming Important Dates
- Still Time to be Counted in the 2017 Census of Agriculture
- <u>USDA to Immediately Assist Producers for Qualifying Livestock, Honeybee and Farm-raised Fish Program Losses</u>
- USDA Reopens Enrollment for Improved Dairy Safety Net Tool
- 2018 Livestock Forage Losses
- <u>Livestock Inventory Records</u>
- Communication is Key in Lending
- Loan Servicing
- Selected Interest Rates for April 2018

## Louisiana FSA Newsletter

## Louisiana Farm Service Agency

3737 Government Street Alexandria, LA 71302

www.fsa.usda.gov/la

**State Executive Director:** Craig A. McCain

#### **State Committee:**

Ray Young, Chairperson Julie Baker-Richard John Earles Emery Jones Donna Winters

## Next State Committee Meeting:

To be determined

# Message from Craig A. McCain, FSA State Executive Director

April again! While the transition from March to April generally is recognized as the first real period of Spring, it certainly has brought mixed results this year. Strong, weekly cold fronts have brought heavy rains followed by cold temps, which were then followed by beautiful sunny days with temperatures in the mid to low 80s. This pattern has repeated itself over the past several weeks. Wet fields and cold nights, along with rivers and other drainages at or above flood stage have caused difficulty with planting of some crops, especially corn and rice. However, reports across the State indicate that planting of both rice and corn are very near completion. As it has been, and as it will always be, ag producers continue to "roll with the punches" and deal with the challenges that they face; this year is certainly no exception. Whether economics or weather, farmers and ranchers always respond and FSA is happy to support your efforts. FSA continues to offer financial assistance and risk mitigation tools for your use. This newsletter is intended to assist you in becoming aware of opportunities offered by FSA which will assist you in capital investment or mitigation of risk. Please take a moment to review this offering and as always, should you have questions or should you feel that you need additional information

your operation or parish.

Please contact your local FSA concerning these or other types of assistance, please contact your Office for questions specific to local FSA office. We are ready to serve your needs.

To find contact information for your local office go to www.fsa.usda.gov/la

## **Upcoming Important Dates**

- May 11 Cotton Ginning Cost Share program sign-up period ends
- May 31 Final availability date for 2017 Marketing Assistance Loans & LDPs for rice, upland cotton, soybeans, corn & sorghum
- July 16 Acreage reporting deadline for most spring-seeded crops
- Aug. 1 final date to request a reconstitution-combining or dividing farms or tracts of land based on farming operation
- Aug. 1 Enrollment deadline for 2018 ARC/PLC

Louisiana FSA now offers SMS texting; receive text message alerts on your cell phone regarding important deadlines, reporting requirements and updates.

Whether you are in the field, on a tractor or even on horseback, this service enables FSA customers and stakeholders to receive notifications while on the go.

Contact your local FSA Office for more information.

### Still Time to be Counted in the 2017 Census of Agriculture

#### NASS to follow-up with producers who have not yet responded

Farmers and ranchers still have time to be counted in the 2017 Census of Agriculture, according to the U.S. Department of Agriculture's (USDA) National Agricultural Statistics Service (NASS). Although the first deadline has just passed, NASS will continue to accept Census information through the spring to get a complete and accurate picture of American agriculture that represents all farmers and ranchers.

Federal law mandates that everyone who received the 2017 Census of Agriculture questionnaire complete it and return it even if not currently farming. NASS will continue to follow-up with producers through the spring with mailings, phone calls, and personal visits. To avoid these additional contacts, farmers and ranchers are encouraged to complete their Census either online at www.agcounts.usda.gov or by mail as soon as possible. Responding online saves time by skipping sections that do not apply and automatically calculating totals. The online questionnaire is accessible on desktops, laptops, and mobile devices.

For more information about the 2017 Census of Agriculture, visit www.agcensus.usda.gov. For questions or assistance filling out the Census, call toll-free (888) 424-7828.

# USDA to Immediately Assist Producers for Qualifying Livestock, Honeybee and Farm-raised Fish Program Losses

USDA will issue \$34 million to help agricultural producers recover from 2017 natural disasters through the <a href="Emergency Assistance for Livestock">Emergency Assistance for Livestock</a>, <a href="Honeybees">Honeybees</a> and <a href="Family Frogram">Fam-raised Fish Program</a> (ELAP), which covers losses not covered by certain other USDA disaster assistance programs. These payments are being made available today, and they are part of a broader USDA effort to help producers recover from hurricanes Harvey, Irma and Maria, wildfires and drought. A large portion of this assistance will be made available in federally designated disaster areas.

ELAP aims to help eligible producers of livestock, honeybees and farm-raised fish for losses due to disease, certain adverse weather events or loss conditions, including blizzards and wildfires, as determined by the Secretary. ELAP assistance is provided for losses not covered by other disaster assistance programs such as the <u>Livestock Forage Disaster Program (LFP)</u> and the <u>Livestock Indemnity Program (LIP)</u>.

The increased amount of assistance through ELAP was made possible by the Bipartisan Budget Act of 2018, signed earlier this year. The Act amended the 2014 Farm Bill to enable USDA's <a href="Farm">Farm</a> <a href="Service Agency">Service Agency</a> (FSA) to provide assistance to producers without an annual funding cap and immediately for 2017. It also enables FSA to pay ELAP applications as they are filed for 2018 and subsequent program years.

#### Other USDA Disaster Assistance Programs

The Act removed program year payment limitations and increased the acreage cap for the <u>Tree Assistance Program</u> (TAP), a nationwide program that provides owners of orchards, vineyards and nurseries with cost share assistance to replant eligible trees, bushes, and vines following a natural disaster. For example, the program will help owners of citrus groves in Florida, avocado trees in California, coffee plantations in Puerto Rico and vineyards reduce the cost of replanting, and speed recovery from the loss of fruit and nut trees, bushes, and vines.

Prior to the Act, there was a combined program year payment limitation of \$125,000 for ELAP, LIP and LFP per person or legal entity. The Tree Assistance Program (TAP) had its own \$125,000 payment limitation. The Act removed the program year per person and legal entity payment limitation for LIP and TAP. As a result of the Act, a \$125,000 per person and legal entity single payment limitation applies to the total amount of program year payments received under both ELAP and the <a href="Livestock Forage Disaster Program">Livestock Forage Disaster Program</a> (LFP) and program payments under LIP and TAP no longer have payment limits.

Under the updated program, as amended by the Act, growers are eligible to be partly reimbursed for losses on up to 1,000 acres per program year, double the previous acreage limit of 500 acres.

In total, it is estimated that the Act will enable USDA to provide more than \$3 billion in disaster assistance, including the \$2.36 billion announced last week to be made available through FSA's new 2017 Wildfires and Hurricanes Indemnity Program. This includes \$400 million made available for the <a href="Emergency Conservation Program">Emergency Conservation Program</a>, which helps farmers and ranchers repair damage to farmlands caused by natural disasters. As signups across the country are completed, additional applications will be funded.

According to the U.S. National Oceanic and Atmospheric Administration (NOAA), the United States was impacted by 16 separate billion-dollar disaster events in 2017 including: three tropical cyclones, eight severe storms, two inland floods, a crop freeze, drought and wildfire. More than 25 million people – almost eight percent of the population – were affected by major disasters. From severe flooding in Puerto Rico and Texas to mudslides and wildfires in California, major natural disasters caused catastrophic damages, with an economic impact totaling more than \$300 billion.

#### For Assistance

Producers with operations impacted by natural disasters and diseases in 2018 are encouraged to contact their <u>local USDA service center</u> to apply for assistance through ELAP, TAP, LIP and LFP. Producers with 2017 ELAP claims need to take no action as FSA will begin paying those claims today.

# **USDA Reopens Enrollment for Improved Dairy Safety Net Tool**

USDA's Farm Service Agency encourages dairy producers to consider enrolling in the new and improved Margin Protection Program for Dairy (MPP-Dairy), which will provide better protections for dairy producers from shifting milk and feed prices. With changes authorized under the Bipartisan Budget Act of 2018, the U.S. Department of Agriculture's (USDA) Farm Service Agency (FSA) has set the enrollment period to run from April 9, 2018 to June 1, 2018.

#### **About the Program:**

The program protects dairy producers by paying them when the difference between the national allmilk price and the national average feed cost (the margin) falls below a certain dollar amount elected by the producer.

#### Changes include:

- Calculations of the margin period is monthly rather than bi-monthly.
- Covered production is increased to 5 million pounds on the Tier 1 premium schedule, and premium rates for Tier 1 are substantially lowered.
- An exemption from paying an administrative fee for limited resource, beginning, veteran, and disadvantaged producers. Dairy operators enrolled in the previous 2018 enrollment period that qualify for this exemption under the new provisions may request a refund.

Dairy operations must make a new coverage election for 2018, even if you enrolled during the previous 2018 signup period. Coverage elections made for 2018 will be retroactive to January 1, 2018. All dairy operations desiring coverage must sign up during the enrollment period and submit an appropriate Form (CCC-782) and dairy operations may still "opt out" by not submitting a form. All outstanding balances for 2017 and prior years must be paid in full before 2018 coverage is approved.

Dairy producers can participate in FSA's MPP-Dairy or the Risk Management Agency's Livestock Gross Margin Insurance Plan for Dairy Cattle (LGM-Dairy), but not both. During the 2018 enrollment period, only producers with an active LGM-Dairy policy who have targeted marketing insured in 2018 months will be allowed to enroll in MPP-Dairy by June 1, 2018; however, their coverage will start only after active target marketing conclude under LGM-Dairy.

USDA has a web tool to help producers determine the level of coverage under the MPP-Dairy that will provide them with the strongest safety net under a variety of conditions. The online resource, which will be updated and available by April 9 at <a href="https://www.fsa.usda.gov/mpptool">www.fsa.usda.gov/mpptool</a>, allows dairy farmers to quickly and easily combine unique operation data and other key variables to calculate their coverage needs based on price projections. Producers can also review historical data or estimate future coverage based on data projections. The secure site can be accessed via computer, smartphone, tablet or any other platform.

USDA is mailing postcards advising dairy producers of the changes. For more information, visit www.fsa.usda.gov/dairy or contact your local USDA service center.

### 2018 Livestock Forage Losses

Producers in Bossier, Caddo, Caldwell, Catahoula, Claiborne, DeSoto, East Carroll, Franklin, Grant, Jackson, LaSalle, Lincoln, Madison, Morehouse, Natchitoches, Ouachita, Red River, Richland, Sabine, Tensas, Union, Webster, West Carroll and Winn are eligible to apply for 2018 Livestock Forage Disaster Program (LFP) benefits on small grain, cool season improved pasture and annual ryegrass.

LFP provides compensation to eligible livestock producers who suffer grazing losses for covered livestock due to drought on privately owned or cash leased land or fire on federally managed land.

County committees can only accept LFP applications after notification is received by the National Office of qualifying drought or if a federal agency prohibits producers from grazing normal permitted livestock on federally managed lands due to qualifying fire.

Eligible livestock producers must complete a CCC-853 and the required supporting documentation no later than Jan. 30, 2019 for 2018 losses.

Additional Information about LFP, including eligible livestock and fire criteria, is available at your local FSA office or online at: www.fsa.usda.gov.

## **Livestock Inventory Records**

Producers are reminded to keep updated livestock inventory records. These records are necessary in the event of a natural disaster.

When disasters strike, the USDA Farm Service Agency (FSA) can assist producers who suffered excessive livestock death losses and grazing or feed losses due to eligible natural disasters.

To participate in livestock disaster assistance programs, producers will be required to provide verifiable documentation of death losses resulting from an eligible adverse weather event and must submit a notice of loss to their local FSA office within 30 calendar days of when the loss of livestock is apparent. For grazing or feed losses, producers must submit a notice of loss to their local FSA office within 30 calendar days of when the loss is apparent and should maintain documentation and receipts.

Producers should record all pertinent information regarding livestock inventory records including:

- Documentation of the number, kind, type, and weight range of livestock
- Beginning inventory supported by birth recordings or purchase receipts;

For more information on documentation requirements, contact your local FSA office.

## **Communication is Key in Lending**

Farm Service Agency (FSA) is committed to providing our farm loan borrowers the tools necessary to be a success. A part of ensuring this success is providing guidance and counsel from the loan application process through the borrower's graduation to commercial lending institutions. While it is FSA's commitment to advise borrowers as they identify goals and evaluate progress, it is crucial for borrowers to communicate with their farm loan staff when changes occur. It is the borrower's responsibility to alert FSA to any of the following:

- Any proposed or significant changes in the farming operation;
- Any significant changes to family income or expenses;
- The development of problem situations;

Any losses or proposed significant changes in security

In addition, if a farm loan borrower cannot make payments to suppliers, other creditors, or FSA on time, contact your farm loan staff immediately to discuss loan servicing options.

For more information on FSA farm loan programs, visit www.fsa.usda.gov.

## **Loan Servicing**

There are options for Farm Service Agency loan customers during financial stress. If you are a borrower who is unable to make payments on a loan, contact your local FSA Farm Loan Manager to learn about the options available to you.

### **Selected Interest Rates for April 2018**

- Farm Operating Loans Direct 3.500%
- Farm Ownership Loans Direct 4.000%
- Farm Ownership Loans Direct Down Payment, Beginning Farmer or Rancher 1.50%
- Emergency Loans 3.750%
- Farm Storage Facility Loans (3 years) 2.375%
- Farm Storage Facility Loans (5 years) 2.625%
- Farm Storage Facility Loans (7 years) 2.750%
- Farm Storage Facility Loans (10 years) 2.875%
- Farm Storage Facility Loans (12 years) 2.875%
- Sugar Storage Facility Loans (15 year term) 3.000%
- Commodity Loans 3.000%

USDA is an equal opportunity provider, employer and lender. To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users).