Newsletter - February 2022

Farm Service Agency | Natural Resources Conservation Service | Risk Management Agency

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USDA Offers an Expanded Conservation Program Opportunity to Support Climate-Smart Agriculture

NRCS in the Pacific Islands Area is announcing availability of Conservation Incentive Contracts. The addition of this option to improve NRCS' conservation programs for working lands are part of the Biden-Harris Administration's broader effort to support climate-smart agriculture.



USDA Announces Inaugural Federal Advisory Committee for Urban Agriculture

Agriculture Secretary Tom Vilsack selected 12 members to serve on the U.S. Department of Agriculture's (USDA) inaugural Secretary's Advisory Committee for Urban Agriculture to provide input on policy development and to help identify barriers to urban agriculture as USDA works to promote urban farming and the economic opportunities it provides in cities across the country.

The new Secretary's Advisory Committee is part of USDA's efforts to support urban agriculture, creating a network for feedback. Urban agriculture plays an important role in producing fresh, healthy food in areas where grocery stores are scarce, and also provides jobs and beautifies neighborhoods.

Secretary's Advisory Committee for Urban Agriculture

The Committee is made up of agricultural producers, and representatives from the areas of higher education or extension programs, non-profits, business and economic development, supply chains and financing. Members include:

- Jerry Ann Hebron, Mich., Urban Producer
- Bobby Wilson, Ga., Urban Producer
- Viraj Puri, N.Y., Innovative Producer
- Kaben Smallwood, Okla., Innovative Producer
- Sally Brown, Wash., Higher Education
- John Erwin, Md., Higher Education
- Carl Wallace, Ohio, Non-Profit Representative
- John Lebeaux, Mass., Business and Economic Development Representative
- Zachari Curtis, D.C., Supply Chain Experience
- Allison Paap, Calif., Financing Entity Representative
- Tara Chadwick, Fla., Related Experience
- Angela Mason, III., Related Experience

USDA and the Office of Urban Agriculture and Innovative Production peer reviewed more than 300 nominees, and Vilsack made the final selections. Selections ensured geographic, racial and gender diversity and a broad range of agricultural experience. The new members will serve terms of one to three years.

The first meeting of this inaugural committee, which will be open to the public, will take place in late February. More details will be available in the *Federal Register* and at <u>farmers.gov/urban</u> and the new <u>Federal Advisory Committee for Urban Agriculture website.</u>

USDA and Urban Agriculture

The advisory committee and county committees are part of a broad USDA investment in urban agriculture. Other efforts include:

- Grants that target areas of food access, education, business and start-up costs for new farmers, and development of policies related to zoning and other needs of urban production.
- Cooperative agreements that develop and test strategies for planning and implementing municipal compost plans and food waste reduction plans.
- Investing \$260,000 for risk management training and crop insurance education for historically
 underserved and urban producers through partnerships between USDA's <u>Risk Management</u>
 <u>Agency</u>(RMA) and the University of Maryland, University of Connecticut, and Michigan State
 University Center for Regional Food Systems.
- Providing technical and financial assistance through conservation programs offered by USDA's <u>Natural Resources Conservation Service</u>(NRCS).
- Organizing 11 <u>Farm Service Agency</u> (FSA) urban and suburban county committees. FSA will organize additional committees.

The Office of Urban Agriculture and Innovative Production was established through the 2018 Farm Bill. It is led by NRCS and works in partnership with numerous USDA agencies that support urban agriculture. Its mission is to encourage and promote urban, indoor, and other emerging agricultural practices, including community composting and food waste reduction. More information is available at farmers.gov/urban and the new Federal Advisory Committee for Urban Agriculture website.

Additional resources that may be of interest to urban agriculture entities include grants from USDA's Agricultural Marketing Service and National Institute of Food and Agriculture as well as FSA loans.

What's New and Improved for Specialty Crop Producers?

Does your operation include specialty crops? Whether you grow fruits, vegetables, tree nuts, dried fruits, horticulture, or nursery crops - USDA is here for you.

Over the past year, USDA has stepped up our support of specialty crop producers and local and regional food systems. USDA believes specialty crop producers are integral to the food system of the future, and we are working to improve available options for specialty crop producers as well as ensure equity in program delivery.

What's New?

The Risk Management Agency (RMA) rolled out a new insurance option for small-scale producers who sell locally, which is named **Micro Farm.** This new insurance coverage option simplifies record keeping and covers post-production costs, such as washing and value-added products. It is available now, and you can learn more from an Approved Insurance Provider or your RMA specialty crop liaison.

In addition to Micro Farm, RMA rolled out other new insurance options in the past year, including: **California Citrus Trees, Florida Citrus**, **Production and Revenue History option for Florida strawberries, and Hurricane Insurance Protection-Wind Index (HIP-WI)**. These new options either fill gaps in coverage or offer advantages over other policies. Since 2020, producers weathered several major hurricanes. The new HIP-WI played a crucial role in recovery with more than \$250 million in indemnities paid so far with most payments issued in a matter of weeks following a hurricane.

Interest in growing and insuring specialty crops has grown significantly with \$1 billion in liabilities for 1990 to \$22 billion in liabilities for 2021. (For more details, check out reports on our Specialty Crops webpage.)

The Farm Service Agency (FSA) also offered pandemic assistance for organic producers. The new <u>Organic and Transitional Education and Certification Program</u> (OTECP) provided assistance to help cover loss of markets, increased costs, labor shortages and expenses related to obtaining or renewing their organic certification.

What's Improved?

In the past year, RMA made improvements to existing policies -- including <u>Whole-Farm Revenue</u> <u>Protection</u>, a key insurance option for specialty crop producers. Beginning in the 2021 crop year, direct market producers could report two or more commodities using a new combined direct marketing code.

This reduced a tremendous burden for diversified producers and allowed them to receive a premium rate discount for diversification. For 2022, RMA increased coverage for organic and aquaculture producers and enabled organic producers to report certified organic acreage as long as the request for certification had been made by the reporting date, which provides additional flexibility to producers.

Want to Learn More?

These new and improved options for specialty crop producers are but a few of USDA's strides over the past year to build a fairer, more transparent food system rooted in local and regional production. To learn more, please read <u>USDA's January 19, 2022, news release</u>.

For crop insurance, visit RMA's Specialty Crops webpage or contact your specialty crop liaison.

Also, if there is not a standard offer for the crop you would like insured, you may still be able to get a written agreement for coverage. RMA Regional Offices review these requests to help provide coverage. These requests also provide Regional Offices the opportunity to review the possible expansion of the policy to your county.

Farmers.gov Feature Helps Producers Find Farm Loans that Fit Their Operation

Farmers and ranchers can use the *Farm Loan Discovery Tool* on farmers.gov to find information on USDA farm loans that may best fit their operations.

USDA's Farm Service Agency (FSA) offers a variety of loan options to help farmers finance their operations. From buying land to financing the purchase of equipment, FSA loans can help.

USDA conducted field research in eight states, gathering input from farmers and FSA farm loan staff to better understand their needs and challenges.

How the Tool Works

Farmers who are looking for financing options to operate a farm or buy land can answer a few simple questions about what they are looking to fund and how much money they need to borrow. After submitting their answers, farmers will receive information on farm loans that best fit their specific needs. The loan application and additional resources also will be provided.

Farmers can download application quick guides that outline what to expect from preparing an application to receiving a loan decision. There are four guides that cover loans to individuals, entities, and youth, as well as information on microloans. The guides include general eligibility requirements and a list of required forms and documentation for each type of loan. These guides can help farmers prepare before their first USDA service center visit with a loan officer.

Farmers can access the Farm Loan Discovery Tool by visiting farmers.gov/fund and clicking the "Start" button. Follow the prompts and answer five simple questions to receive loan information that is applicable to your agricultural operation. The tool is built to run on any modern browser like Chrome, Edge, Firefox, or the Safari browser, and is fully functional on mobile devices. It does not work in Internet Explorer.

About Farmers.gov

In 2018, USDA unveiled farmers.gov, a dynamic, mobile-friendly public website combined with an authenticated portal where farmers will be able to apply for programs, process transactions, and manage accounts.

The Farm Loan Discovery Tool is one of many resources on farmers.gov to help connect farmers to information that can help their operations. Earlier this year, USDA launched the *My Financial Information* feature, which enables farmers to view their loan information, history, payments, and alerts by logging into the website.

USDA is building farmers.gov for farmers, by farmers. In addition to the interactive farm loan features, the site also offers a Disaster Assistance Discovery Tool. Farmers can visit farmers.gov/recover/disaster-assistance-tool#step-1 to find disaster assistance programs that can help their operation recover from natural disasters.

For more information, contact your [NAME] County USDA Service Center at or visit farmers.gov.

Dates to Remember

March 31, 2022 - Deadline to submit production and acreage reports for crops covered by the Non-Insured Crop Disaster Assistance Program (NAP), fruits and vegetables. Contact your <u>county office</u> for a full list of applicable crops.



USDA website:https://www.usda.gov/ Farmer.gov website: https://www.farmers.gov/

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